



Alan Ovson is a Successful Speaker Who

ENERGY RESULTS
humor insight

- Customizes sessions to the needs of your audience
- Engages and motivate your audience/employees
- Encourages interaction and participation
- Makes learning challenging and fun
- Explains complex problems in understandable ways
- Develops immediately useable strategies

POPULAR KEYNOTES & SPEECHES

KEYNOTES

Letting Go and Falling Up
Making Change Positive

Developing Your Greatest Communication Tool
Building Trust

No is not a Negative Word
How to Say No and Feel Good About It

Acting, Producing, and Directing Your Own Success Story
Setting the Stage To Star In Your Success Story

TRAINING

Negotiating for Success
How to Negotiate with Everyone & Keep Relationships at the Same Time

Communicating Through Difficult Conversations
Communicating Up, Down, & Sideways

Presentations with Purpose
Presentation Skills that Grab Them by the Mind & Never Let Go

Leadership, the Art of Visioning
Sharing the Possibilities of the Future

PARTIAL CLIENT LIST

CONSUMER PRODUCTS

Sony Computer Entertainment
Xerox Corporation
National Consumer Trade Council

GOVERNMENT

California Department of Education
Minneapolis City Engineers
San Francisco Department of Employment
US Army
US Department of Education

GOVERNMENT PURCHASERS

California Association of Purchasing Professionals (Public Purchasing Officers, Inc.)
National Institute of Governmental Purchasing, Inc. (NIGP)

National Association of Purchasing Management, Utah (NAPM)

MEETING PLANNERS

Meeting Professionals International, Los Angeles (MPI)

Professional Convention Management Association (PCMA International)

Meeting Professionals International Oregon
Meeting Professionals International, National Education Conference

Hospitality Sales and Marketing Association International (HSMIAI)

ASSOCIATIONS

Alaska Airline Association
American Academy of Dental Practice
California CPA Foundation
Chartered Casualty Underwriters Society(CPCU)

International Association of Administrative Professionals (IAAP)

International Association for Exhibition Management (IAEM)

International Facility Management Association
National Cave Association

ARCHITECTS AND ENGINEERS

American Institute of Architects (AIA) National

AIA Utah

AIA Illinois
AIA Virginia Regional
Alters Association, Architects
Architects and Light

Island Architects
Minneapolis City Engineers
National Society of Professional Engineers (NSPE)

Society for Marketing Professional Services (SMPS)

AIA Washington Regional FINANCE & ACCOUNTING

Bank of the West
Barclays Bank
California CPA Foundation

County Bank
Hawthorne Capital Partners
O'Rourke, Clark & Sacher
Western Technology Investments

TECHNOLOGY

Aspen Systems
At-Home Excite Classified 2000
AutoDesk

Electronic Data Systems (EDS)
Glovia International User Group

PHARMACEUTICAL & MEDICAL

Alza Pharmaceuticals
Gen-Probe International
Salix Pharmaceuticals

Seton Medical Center
Stryker Medical Corporation

CONNETICS

EDUCATION

Boys Town USA
California Department of Education
San Jose State University

University of Nebraska
US Department of Education
University of Minnesota, St Paul

Building Success through Interpersonal Communications

HUMOR IS SERIOUS BUSINESS

The feedback we received was overwhelmingly positive and I, as the event planner, couldn't have been more satisfied with the results. Your use of humor, logic and practicality helped keep everyone engaged and taught the attendees many valuable lessons about negotiating and communicating.

– **Mary Young, Public Affairs Director, AIA Illinois**

More than 800 delegates attended your plenary session entitled "Negotiating for Success" Although this was a sizable audience to address, your ability to blend humor, visual presentations, and audience participation ensured that this vital plenary session was successful. - **Rick Grimm, CPPO, CPPB, CEO, NIGP**

Alan has provided our team with valuable communication tools to apply in our media campaigns. From his positive attitude to outgoing and fun personality, Alan maintains a unique balance in keeping his programs fresh and entertaining, while being educational and valuable.

- **Ryan Bowling, PR Manager, Sony PlayStation**

"Often times we come to meetings as "Henny Penny", but after listening to you we leave feeling like "The Little Train That Could". We leave feeling refreshed, rejuvenated and inspired - we leave with excitement and with hope of the ability to change our habits, given the information you have delivered. - **John Sagendorf, Past President, NCA**

TRAINING, FACILITATION, COACHING & SPEAKING